



45th Congress of the  
International Society of Paediatric Oncology  
25th-28th September 2013, Hong Kong, China



**Final Report as of 18.5.2014 (in US\$)**

**Revenues**

Code	Item	Pax	Actual			Budget
			Received	To be Received	Total	
	Full Participants Non member - Early	219	165,017.00		165,017.00	163,155
	Full Participants Non member - Late	146	133,630.00		133,630.00	129,940
	Full Participants Non member - Onsite	39	41,200.00		41,200.00	40,170
	SIOP/ IPSO/ PROS members - Early	282	127,350.00		127,350.00	124,960
	SIOP/ IPSO/ PROS members - Late	102	69,330.00		69,330.00	69,360
	SIOP/ IPSO/ PROS members - On site	20	17,200.00		17,200.00	17,200
	Resident / Fellows - Early	114	35,910.00		35,910.00	36,540
	Resident / Fellows - Late	49	15,592.50		15,592.50	15,435
	Resident / Fellows - On site	14	6,980.00		6,980.00	6,580
	Nurses / PPO Early	117	51,480.00		51,480.00	51,480
	Nurses / PPO Late	31	15,750.00		15,750.00	15,500
	Nurses / PPO Onsite	2	1,250.00		1,250.00	1,250
	Parents / Survivors - Early	79	34,760.00		34,760.00	35,200
	Parents / Survivors - Late	13	6,500.00		6,500.00	6,500
	Parents / Survivors - On site	3	1,875.00		1,875.00	1,875
	Daily Registration- Doctors	2	500.00		500.00	500
	Daily Registration	33	4,950.00		4,950.00	4,950
	Press	9	-		-	-
	Invited Speakers / Scholarship	128	-		-	-
	Free Exhibitor Badges and Exempt	73	-		-	-
	Extra Exhibitor Badges	9	630.00		630.00	630
	Education day Only	16	-		-	-
	<b>Total Registration fees</b>	<b>1,500</b>	<b>729,904.50</b>	<b>-</b>	<b>729,904.50</b>	<b>721,225</b>
	Education Day - Doctors		11,220.00		11,220.00	11,160
	Education Day - YI, Nurses, PPO		3,760.00		3,760.00	3,760
	<b>Total revenues from teaching courses fees</b>		<b>14,980.00</b>	<b>-</b>	<b>14,980.00</b>	<b>14,920</b>
	Annual dinner tickets for congress delegates		50,180.00		50,180.00	50,900
	Annual tickets for Faculty and Invited Speakers		-		-	-
	Annual tickets for non congress delegates		-		-	-
	<b>Total revenues from Annual Dinner tickets</b>		<b>50,180.00</b>	<b>-</b>	<b>50,180.00</b>	<b>50,900</b>



45th Congress of the  
International Society of Paediatric Oncology  
25th-28th September 2013, Hong Kong, China



### Revenues - continue

Sponsorship	82,725.00		82,725.00	82,725
Hong Kong CVB Support for Welcome Reception - Paid directly to supplier	32,219.35		32,219.35	32,000
Exhibition	132 48,300.00		48,300.00	48,300
<b>Total Sponsorship and exhibitions</b>	<b>163,244.35</b>	<b>-</b>	<b>163,244.35</b>	<b>163,025</b>
Accommodation profit	66,864.52		66,864.52	50,000
Kenes Handling fees	-24,795.87		-24,795.87	-25,000
<b>Total Accommodation Sales</b>	<b>42,068.65</b>	<b>-</b>	<b>42,068.65</b>	<b>25,000</b>
Siop scholarship	60,000.00		60,000.00	60,000
<b>Total Grants</b>	<b>60,000.00</b>	<b>-</b>	<b>60,000.00</b>	<b>60,000</b>
<b>Total revenues</b>	<b>1,060,377.50</b>	<b>-</b>	<b>1,060,377.50</b>	<b>1,035,070</b>

### Expenses

		Actual	Budget
<b>Promotion</b>			
155101 Printing & Mailing of Announcement	14,336.27		15,000
155103 Promotion in related congresses	748.98		750
155104 Booths at other congresses	-		1,000
155105 Congress Website	9,660.00		9,660
155106 E-Marketing	-		-
155107 Search engine marketing SEO	5,270.00		5,270
155108 Pay per click campaign	4,386.00		4,460
155109 Advertisements - barter	3,710.00		3,710
155110 Prospectus & promotion with industry	-		-
155111 Networking B2B	-		-
155112 Mailshots , Newsletters	11,290.00		11,590
155113 Calendar submission	880.00		880
155114 Congress Concept (design, graphic and logo)	4,910.00		4,910
<b>Total Promotion costs</b>		<b>55,191.25</b>	<b>57,230</b>



45th Congress of the  
International Society of Paediatric Oncology  
25th-28th September 2013, Hong Kong, China



*Expenses - continue*

	Actual	Budget
<b>Secretariat</b>		
155200 Kenes Secretariat (Inc. in the management fee )	20,959.99	20,000
155200 Registration	-	-
155200 Registration other participants	-	-
155202 Abstract processing	67,612.88	62,500
<b>Total Secretariat costs</b>	<b>88,572.87</b>	<b>82,500</b>
<b>Printing</b>		
155300 Graphics and design	4,389.20	5,000
155301 Program Books	3,739.91	2,200
155302 Mini programs	322.41	500
155303 Book of abstracts	-	-
155304 CD of Abstracts	-	-
155306 Abstracts on-line version	-	-
155307 Administrative printings (invitations, letters, etc.)	285.43	500
155308 Certificate printing - teaching course, congress, posters	361.09	-
155311 Names Badges	6,000.00	6,400
<b>Total Printing costs</b>	<b>15,098.04</b>	<b>14,600</b>
<b>Venue</b>		
155400 Rental of Halls	170,834.62	165,000
155401 Venue mandatory Services - security, cleaning, garbage disposal & recycling, energy consumption	12,895.02	10,000
<b>Total congress venue costs</b>	<b>183,729.64</b>	<b>175,000</b>



45th Congress of the  
International Society of Paediatric Oncology  
25th-28th September 2013, Hong Kong, China



*Expenses - continue*

	Actual	Budget
<b>Technical Arrangements</b>		
155500 Temporary construction	-	-
155501 Additional set up and dismantling time	-	-
155502 Air conditioning	-	-
155503 Furniture rental	1,290.32	3,000
155504 Building of registration area and desks	3,533.78	9,000
<b>Total construction costs</b>	<b>4,824.10</b>	<b>12,000</b>
155515 Audio Visual - Standards Package	110,015.60	110,000
155516 Additional AV Requirements	1,548.00	-
155517 AV Operation	3,596.50	-
155518 AV Extras (Timer)	-	1,000
<b>Total AV</b>	<b>115,160.10</b>	<b>111,000</b>
155525 Internet in the Exhibition area and information kiosks	5,800.00	7,000
155526 Internet Communication in the Halls	-	-
155527 Internet connections ( ex. Lounge, offices, reg. counters, cyber cafe)	-	3,000
155528 Telephone lines ( incl. call charges)	-	-
155529 Internet café	838.70	2,000
155530 Computer rental for registration, CME tracking center,	4,477.42	4,000
155531 Information Kiosks - Hardware	-	-
155532 Abstract viewing center	-	-
155533 Walkie Talkie devices	780.00	1,000
<b>Total communication costs</b>	<b>11,896.12</b>	<b>17,000</b>
155545 Signs, country flags - graphic and printing, hanging service	8,664.78	7,500
155546 Flowers	-	500
155547 Carpets	-	500
<b>Total decoration costs</b>	<b>8,664.78</b>	<b>8,500</b>
155555 Poster boards	12,916.00	16,800
155556 Extra lighting for poster area and boards	2,958.00	2,500
155557 Help desk for exhibition and poster areas	-	-
<b>Total poster area</b>	<b>15,874.00</b>	<b>19,300</b>
155565 Congress bags (including shipment)	4,315.01	3,200
155566 Pens and writing pads	1,200.00	2,400
<b>Total giveaways</b>	<b>5,515.01</b>	<b>5,600</b>



45th Congress of the  
International Society of Paediatric Oncology  
25th-28th September 2013, Hong Kong, China



**Expenses - continue**

		<u>Actual</u>	<u>Budget</u>
155575	Exhibition - Coordination & Construction	132 15,000.00	15,000
155576	Exhibition - barter agreements		-
	<b>Total exhibition Costs</b>	<b>15,000.00</b>	<b>15,000</b>
155585	Other technical arrangement costs	1,081.66	1,000
155567	Union costs	-	
155568	Freight	1,070.00	3,000
	<b>Total Other Technical Arrangements</b>	<b>2,151.66</b>	<b>4,000</b>
	<b>Total technical arrangements costs</b>	<b>179,085.77</b>	<b>192,400</b>
<b>Speakers ready room</b>			
155600	Computers and Printers		-
	<b>Total speakers ready room costs</b>	<b>-</b>	<b>-</b>
<b>Executive Lounge</b>			
155700	Coffee breaks	1,507.84	1,500
155701	Lunch break	1,507.84	-
	<b>Total speakers ready room costs</b>	<b>3,015.68</b>	<b>1,500</b>
<b>Continuous Education</b>			
155900	Paperless application and scheduler	2,162.42	2,150
155902	Q&A for Post graduate course	-	-
155906	Cloud servers	405.45	-
155907	Additional Onsite Arrangements	-	500
155910	Mobile Website	4,054.54	4,375
155911	CME Credits	10,187.22	-
	<b>Total continuous education costs</b>	<b>16,809.63</b>	<b>7,025</b>



45th Congress of the  
International Society of Paediatric Oncology  
25th-28th September 2013, Hong Kong, China



*Expenses - continue*

	Actual	Budget
<b>Food and Beverage</b>		
156000 Welcome Reception - per person - Sponsored By CVB	32,219.35	32,000
156001 Welcome Reception - entertainment - Sponsored By CVB	-	2,000
156002 Annual Dinner - per person	49,710.06	46,000
156003 Annual Dinner - transportation	5,545.14	5,500
156006 AM Coffee Break Day 1	4,494.53	4,240
156007 PM Coffee Break Day 1	4,494.53	4,500
156008 AM Coffee Break Day 2	10,666.12	10,600
156009 PM Coffee Break Day 2	9,892.09	10,000
156010 AM Coffee Break Day 3	7,191.25	9,540
156011 PM Coffee Break Day 3	5,393.44	9,000
156012 AM Coffee Break Day 4	6,425.47	6,360
156013 PM Coffee Break Day 4	2,507.34	2,500
156016 Lunch Break Day 1	19,130.80	18,360
156017 Lunch Break Day 2	47,242.52	43,000
156018 Lunch Break Day 3	41,752.29	40,850
156019 Lunch Break Day 4	-	-
156021 Water Coolers and cups - congress centre	-	100
156022 Furniture for the Catrining	-	-
156023 Audio Visual for social events	-	-
156026 Water for Speakers in Halls	-	1,008
156030 Opening ceremony - per person costs	-	-
156031 Opening ceremony - transportation	-	-
156032 Opening ceremony - entertainment	-	-
156033 Opening ceremony - general costs	2,269.81	2,200
156034 Faculty dinner - per person costs	4,516.77	4,320
156035 Faculty dinner - transportation	1,109.08	1,100
156041 Fun-Run - transportation & general costs	944.62	1,300
<b>Total Food and beverage costs</b>	<b>255,505.20</b>	<b>254,478</b>
<b>Staff</b>		
156200 Kenes staff - Travel, per diem, direct expenses, hotel	53,669.27	50,000
156201 Local Manpower - Hostess, technician, security	5,019.22	7,000
<b>Total staff costs</b>	<b>58,688.49</b>	<b>57,000</b>



45th Congress of the  
International Society of Paediatric Oncology  
25th-28th September 2013, Hong Kong, China



*Expenses - continue*

		Actual	Budget
<b>Faculty Costs</b>			
156300	Flight tickets (Domestic)		3,750
156301	Flight tickets (International)		52,500
156302	Local speakers expenses		-
156303	Special travel grants for speakers, committee members		66,000
156304	Hotel accommodation	46,310.00	60,200
156353	Shuttles for Hospital visit	1,289.62	-
	<b>Total Faculty costs</b>	<b>125,901.08</b>	<b>182,450</b>
<b>Awards and honoraria costs</b>			
156500	Bursaries - Travel Grants	68,970.31	79,700
	<b>Total awards and honoraria costs</b>	<b>68,970.31</b>	<b>79,700</b>
<b>Society cost</b>			
156601	Society Booth	1,426.00	2,000
	<b>Total Society costs</b>	<b>1,426.00</b>	<b>2,000</b>
<b>Miscellaneous</b>			
156700	Liability insurance	1,500 10,500.00	10,528
156701	Tips to hotel, congress centre staff, social events	250.61	250
156702	Bank and credit card charges	21,561.26	12,713
156703	VAT handling	-	-
156704	Site visit & Committee Meetings	17,632.44	20,000
156711	Petty cash & unforeseen	3,450.94	3,000
	<b>Total miscellaneous</b>	<b>53,395.25</b>	<b>46,491</b>
	<b>Total expenses</b>	<b>1,105,389.21</b>	<b>1,152,374</b>
	<b>Total Loss from Congress</b>	<b>-45,011.71</b>	<b>-117,304</b>



45th Congress of the  
International Society of Paediatric Oncology  
25th-28th September 2013, Hong Kong, China



**Reconciliation**

		<u>USD</u>
Total loss		-45,011.71
Amount already transferred to Society according to contract - guaranteed profit	€ 100,000	137,139.00





45th Congress of the  
International Society of Paediatric Oncology  
25th-28th September 2013, Hong Kong, China



**List of Sponsorship (in US\$)**

<b>Company</b>	<b>Total</b>
Apeiron	10,800.00
Baxter	2,500.00
Baxter via Prio Intermedia	1,350.00
Children's Hospital Philadelphia	4,500.00
CampQuality	12,675.00
Dana-Faber/ Boston Children's Cancer and Blood Disorders Center	12,000.00
EUSA Pharm	12,000.00
PKW Foundation	25,600.00
PKW Foundation	1,300.00
	<b>82,725.00</b>

**List of Exhibition (in US\$)**

<b>Company</b>	<b>SQM</b>	<b>Total</b>
Baxter	18	7,650.00
CampQuality	9	2,925.00
LINK HEALTHCARE	12	4,500.00
Maco Pharma	9	4,500.00
Millennium/Takeda	36	15,300.00
PKW Foundation	9	4,500.00
Ronald McDonald	9	2,925.00
Sanofi	12	6,000.00
SIOP	18	-
<b>Total</b>	<b>132</b>	<b>48,300.00</b>

**List of Scholarship (in US\$)**

<b>Company</b>	<b>Total</b>
Children Cancer Foundation	60,000.00
	<b>60,000.00</b>



45th Congress of the  
International Society of Paediatric Oncology  
25th-28th September 2013, Hong Kong, China



**Staff Cost ( In US\$)**

**Kenes Staff**

Last Name	First Name	Flight	Hotel	Per Diem	Wages	Total
Frenkel	Boris	2,287.08	1,181.00	550.12	6,534.00	10,552.20
Keidar	Mor	2,285.93	613.50	604.00	2,688.00	6,191.43
Shimoni	Kfir	1,889.23	1,059.00	430.00	2,892.00	6,270.23
Gil Ran	Perry	2,274.58	969.00	439.53		3,683.11
Siperman	Adina	1,490.38	613.50	384.24		2,488.12
Kanner	Udi	2,098.73	1,028.00	439.53	1,826.00	5,392.26
Melech	Israela	1,882.23	897.00	425.58	1,853.50	5,058.31
Kest	Liron	1,896.73	1,028.00	430.00		3,354.73
Reimond	Erez	1,760.73	1,039.00	430.00		3,229.73
Weissman	Zeev	1,690.00	874.00	370.00		2,934.00
HK Convention Center				4,515.15		4,515.15
		19,555.62	9,302.00	9,018.15	15,793.50	<b>53,669.27</b>

**Local Manpower**

On Site support hostesses & volunteers

5,019.22

**Total Staff Cost**

**58,688.49**



45th Congress of the  
International Society of Paediatric Oncology  
25th-28th September 2013, Hong Kong, China



**List of Invited Speakers (in US\$)**

Last Name	First Name	Claim \$	Provision	Total Hotel	Total
Amayiri	Nisreen	2,022.65		-	2,022.65
Barr	Ronald	2,706.71		-	2,706.71
Bartels	Ute			-	0.00
Beishuizen	Auke			563.00	563.00
Bourdeaut	Franck	1,307.05		-	1,307.05
Brandalise	Silvia			1,689.00	1,689.00
Burkhardt	Birgit	270.66		281.50	552.16
Calaminus	Gabriele			1,422.50	1,422.50
Carrie	Christian	1,578.32		1,192.00	2,770.32
Chan	Carmen			844.50	844.50
Chestnov	Oleg			1,126.00	1,126.00
Cheung	Nai-Kong	2,278.82		-	2,278.82
Chong Quah	Thuan	344.46		-	344.46
Coppes	Max J.			284.50	284.50
Diller	Lisa			-	0.00
Dirksen	Uta			281.50	281.50
Dolendo	Mae	616.16		-	616.16
Doz	Francois	1,776.20		1,126.00	2,902.20
Drew	Donna			281.50	281.50
Egeler	Maarten	2,251.16		-	2,251.16
Eggert	Angelika			1,407.50	1,407.50
FB	RG			281.50	281.50
Ford	Jennifer	1,675.76		-	1,675.76
Frühwald	Michael	1,354.45		-	1,354.45
Fu	Yiu Tung			-	0.00
Gianguaspero	Felice			563.00	563.00
Godzinski	Jan	1,362.78		844.50	2,207.28
Grupp	Stephan	2,269.10		-	2,269.10
Harif	Mohammed	1,625.34		563.00	2,188.34
Hegde	Meenakshi	1,267.00		844.50	2,111.50
Henderson	Tara	1,566.60		-	1,566.60
Herbert	Anthony			844.50	844.50
Hinds	Pamela	2,269.10		-	2,269.10
Hollis	Rachel	1,096.14		1,689.00	2,785.14
Houghton	Peter	3,450.80		-	3,450.80
Kellie	Stewart	1,213.14		1,689.00	2,902.14
Kembhavi	Seema			563.00	563.00
Krasin	Matthew	1,353.50		844.50	2,198.00
Kros	J.M.	567.86		-	567.86
Kruger	Mariana			1,689.00	1,689.00
Kumirova	Ella	1,358.88		-	1,358.88
Kumta	Shekhar Madhuker			844.50	844.50
Kuwahara	Yasumichi	1,354.14		-	1,354.14
Ladas	Elena			844.50	844.50
Laprie	Anne			563.00	563.00
Laskars	Siddartha	2,734.53		-	2,734.53
Li	Chi Kong			1,689.00	1,689.00
MacDonald	Shannon	1,887.90		-	1,887.90
Mahajan	Anita			844.50	844.50
Malkin	David			281.50	281.50
Matsutani	Masao	1,185.78		-	1,185.78
McLendon	Roger			563.00	563.00
Molenaar	Jan	2,253.28		-	2,253.28
Moore	Ida (Ki)	1,353.28		844.50	2,197.78
Nakagawara	Akira	1,056.76		1,689.00	2,745.76

**List of Invited Speakers (in US\$) - page 2**

<b>Last Name</b>	<b>First Name</b>	<b>Claim in \$</b>	<b>Provision</b>	<b>Total Hotel</b>	<b>Total</b>
Nathan	Paul	1,710.88		-	1,710.88
Oda	Yoshinao	1,379.70		-	1,379.70
Oeffinger	Kevin	1,656.82		-	1,656.82
Patenaude	Andrea	1,722.88		844.50	2,567.38
Perilongo	Giorgio	1,762.23		1,138.00	2,900.23
Pieters	Rob			1,422.50	1,422.50
Pui	Ching-Hon	1,767.90		1,126.00	2,893.90
Pulsipher	Mike	2,293.40		-	2,293.40
Quah	Thuan C.			844.50	844.50
Reaman	Gregory	1,479.60		1,422.50	2,902.10
Rodriguez-Galindo	Carlos			844.50	844.50
Rogers	Paul	1,332.58		1,707.00	3,039.58
Shochat	Stephen	2,306.84		1,689.00	3,995.84
Sung	Lilian	2,299.57		563.00	2,862.57
Vandesompele	Jo	2,255.16		-	2,255.16
Vassal	Gilles	1,758.95		-	1,758.95
Wang	Huanmin			844.50	844.50
Wright	Karen	1,728.10		844.50	2,572.60
Yock	Torunn	3,438.54		-	3,438.54
		78,301.46	0.00	42,369.00	120,670.46

**Society staff for SIOP 2013- Accommodation ( In US\$)**

<b>Last Name</b>	<b>First Name</b>	<b>Total Hotel</b>
Barcelo Lora	Olalla	1,126.00
Divino	Jose Julio	1,126.00
Kennedy	Laura	1,689.00
		3,941.00



45th Congress of the  
International Society of Paediatric Oncology  
25th-28th September 2013, Hong Kong, China



List of Bursaries (in US\$)

Last Name	First Name	Country	Amount
Anoun	Soumaya	Morocco	2,000.00
Bakhshi	Sameer	India	1,300.00
Bosumprah	Enyo Asi	Ghana	1,945.93
Cai	Rui-qing	China	
Deenadayalan	M	India	1,300.00
Diez	Cheryl	Philippines	1,000.00
Dongre	Amol	India	1,300.00
Druy	Alexander	Russia	1,204.00
FADOO	ZEHRA	Pakistan	811.00
Fedatto	Paola Fernanda	Brazil	2,000.00
Festus	Njuguna	Kenya	1,474.00
Goswami	Savita	India	1,300.00
Gupta	Aditya Kumar	India	1,000.00
Hegyi	Marta	Hungary	1,223.30
Huang	Xiao-Hang	China	1,000.00
Islam	Afiqul	Bangladesh	1,300.00
Kabyemera	Rogatus	Tanzania	
Lei	Suhua	China	1,000.00
Lira	Regia	Brazil	2,000.00
Lu	Hong	China	
Mahajan	Asha	India	534.70
Mngomezulu	Gladys	South Africa	2,000.00
Mo	Lin	China	1,000.00
ngo	nhi	Vietnam	861.70
Olavides	Jed	Philippines	
Prasad	Maya	India	950.00
Punjwani	Rehana	Pakistan	1,220.00
Qin	Xia	China	1,000.00
Rahman	Mobashshera	Bangladesh	1,300.00
Ramaru	Busi (Busisiwe Cordelia)	South Africa	2,000.00
Renner	Lorna Awo	Ghana	1,978.58
Rossell	Nuria	El Salvador	2,000.00
Sah	Kailash	Nepal	1,300.00
Salaverria	Carmen	El Salvador	2,000.00
Samba Epse Njamshi	Vera Larfi	Cameroon	2,000.00
Sarabia	Maria Elena	Argentina	2,000.00
Sarpong-Oduro	Adelaide	Ghana	1,442.50
Seifu (Gebremichael)	Azeb	Ethiopia	2,000.00
Sezgin	Gulay	Turkey	2,000.00
Sha	Du	China	1,000.00
Shaheen	Najma	Pakistan	1,250.00
Sharma	Krishna Sagar	Nepal	1,300.00
Sharma	Rajat	India	1,300.00
Shen	Guomei	China	1,000.00
Siddique	Rasel	Bangladesh	1,300.00
Singh	Lata	India	1,300.00



45th Congress of the  
International Society of Paediatric Oncology  
25th-28th September 2013, Hong Kong, China



**List of Bursaries (in US\$) - page 2**

Last Name	First Name	Country	Amount
Wamukaya	Job Wekesa	Kenya	2,000.00
Wang	Hong	China	1,000.00
Wang	Hongmei	China	774.60
Wu	Xinyi	China	1,000.00
Wu	Lifen	China	1,000.00
XIONG	Hao	China	1,000.00
Ye	Fang	China	1,000.00
Zhang	Jing	China	1,000.00
Zhong	Juhong	China	1,000.00
Zhou	Xuenzhen	China	
			<b>68,970.31</b>



**List of Site Visits & meetings (in US\$)**

**Hong Kong 3/2012**

Eric Ben-Harroush

Flight	2,515.81	
Per Diem	200.00	
Hotel	748.94	
Expenses	159.45	3,624.20

**London 5/2012**

Perry Gil-Ran

Flight	517.65	
Per Diem	101.07	
Expenses	48.51	667.23

**London 10/2012**

Perry Gil-Ran

Flight	544.55	
Per Diem	121.28	
Accommodation	399.95	

Adina Sieperman

Flight	544.55	
Flight (passport)	208.95	
Per Diem	121.28	
Accommodation	399.95	

breakfast+F&B	76.00	
Taxi's	179.49	
Transfer	103.88	2,699.88

**Hong Kong 1/2013**

Perry Gil-Ran

Flight	1,537.38	
Per Diem	200.00	
Accommodation	365.65	

Perchig Mike

Flight	1,212.00	
Per Diem		
Accommodation	365.65	

Mor Keidar

Flight	977.69	
Per Diem	160.00	
Accommodation	556.90	

Michal Lelchuk

Flight	1,006.00	
Per Diem	160.00	
Expenses	69.22	
Accommodation	556.90	

Expenses	76.00	
Transfers	264.62	7,508.00

**List of Site Visits & meetings (in US\$)- page 2**

**Amsterdam 4/2013**

Perry Gil-Ran

Flight	1,038.03	
Per Diem	78.62	
Expenses	21.69	

Adina Sieperman

Flight	663.33	
Per Diem	124.71	

Transfer	136.64	
Dinner with committee	1,070.11	

3,133.13

17,632.44



**Profit Report**

Congress name: SIOP 2013

Dates and location: Hong Kong , China 25-28/9/2013

Currency:USD

Hotel	Cat	Income			Expenses			Profit
		#of RN sold	Selling rates	Total Income	#of RN Bought	Net rates	Total charges	
Sheraton Hong Kong Hotel & Tower	5*	30	2,200	66,000	64	2,000	128,000	-62,000
Sheraton Hong Kong Hotel & Tower	5*	4	2,425	9,700			-	9,700
Sheraton Hong Kong Hotel & Tower	5*	28	2,600	72,800			-	72,800
		<b>62</b>		<b>148,500</b>	<b>64</b>		<b>128,000</b>	20,500
								-
Renaissance Garden View Room	5*	97	3,550	344,350	98	3,080	301,840	42,510
Renaissance Garden View Room	5*	5	3,850	19,250			-	19,250
		<b>102</b>		<b>363,600</b>	<b>98</b>		<b>301,840</b>	61,760
								-
Empire Hotel Causeway Bay Hong Kong	4*	21	1,450	30,450	21	1,270	26,670	3,780
		<b>21</b>		<b>30,450</b>	<b>21</b>		<b>26,670</b>	3,780
								-
Empire Hotel Wanchai Hong Kong	4*	118	1,750	206,500	114	1,480	168,720	37,780
		<b>118</b>		<b>206,500</b>	<b>114</b>		<b>168,720</b>	37,780
								-
InterContinental Hong Kong	5*	23	2,850	65,550	27	2,500	67,500	-1,950
		<b>23</b>		<b>65,550</b>	<b>27</b>		<b>67,500</b>	-1,950
								-
Hyatt Hong Kong	5*	14	5,050	70,700	12	4,500	54,000	16,700
		<b>14</b>		<b>70,700</b>	<b>12</b>		<b>54,000</b>	16,700
								-
Novotel - Standard Room	4*	197	1,800	354,600	-		694,800	-340,200
Novotel - Superior Room		48	2,050	98,400			-	98,400
Novotel IS - Single Room		121	2,180	263,780			-	263,780
Novotel IS - Double Room		43	2,310	99,330			-	99,330
Novotel IS - Premium Room		26	2,204	57,304			-	57,304
Novotel staff - Single Room		5	1,375	6,875			-	6,875
		<b>440</b>		<b>880,289</b>	-		<b>694,800</b>	185,489
								-
Crowne Plaza Hong Kong Causeway Bay	5*	16	2,340	37,440	19	2,310	39,900	-2,460
		<b>16</b>		<b>37,440</b>	<b>19</b>		<b>39,900</b>	-2,460
								-
South Pacific Hotel	4*	130	1,100	143,000	124	980	121,520	21,480
South Pacific Hotel - triple room	4*	3	1,485	4,455	3	1,370	4,110	345
		<b>133</b>		<b>147,455</b>	<b>127</b>		<b>125,630</b>	21,825
								-
The Charterhouse Causeway Bay	3*	14	1,250	17,500	-		16,940	560
		<b>14</b>		<b>17,500</b>	-		<b>16,940</b>	560
								-
Harbourview Hotel - Premier Room	3*	172	1,400	240,800	147	1,100	161,700	79,100
Harbourview Hotel - Harbour Room	3*	137	1,650	226,050	137	1,320	180,840	45,210
Harbourview Hotel - Staff	3*	65	1,152	74,880	65	1,152	74,880	-
		<b>374</b>		<b>541,730</b>	<b>349</b>		<b>417,420</b>	124,310
								-
Regal iClub - iBusiness Room	3*	40	1,903	76,120	43	1,540	66,220	9,900
Regal iClub - iSelect Room	3*	37	1,518	56,166	37	1,320	48,840	7,326
		<b>77</b>		<b>132,286</b>	<b>80</b>		<b>115,060</b>	17,226
								-
Regal Hongkong	3*	5	1,835	9,175	5	1,375	6,875	2,300
		<b>5</b>		<b>9,175</b>	<b>5</b>		<b>6,875</b>	2,300
								-
Wharney Guang Dong Hotel Hong Kong		48	1,960	94,080	49	1,300	63,700	30,380
		<b>48</b>		<b>94,080</b>	<b>49</b>		<b>63,700</b>	30,380
<b>TOTAL</b>		<b>1,447</b>		<b>2,745,255</b>			<b>2,227,055</b>	<b>518,200</b>

**Total Roomnights :** 1,447

<b>Total Profit :</b>	<b>518,200</b>
Total Income:	2,745,255
Total Expenses	2,227,055

Profit Share

	HKD	USD
Total Profit	518,200	66,865
Handling fee	-109,810	-14,169
CC fees	-82,358	-10,627
<b>Net Profit</b>	<b>326,032</b>	<b>42,069</b>

**SIOP Share - 67%**  
**KENES Share - 33%**

<b>218,441</b>	<b>28,186</b>
<b>107,591</b>	<b>13,883</b>